



KATIE WESTBROOK
Vice President, Development

Katie Westbrook began her professional career in Real Estate Development at 3CDC. She joined the team in 2012 as a development intern and since then has served in multiple roles within the organization.

Her duties first focused on bringing 3CDC's commercial leasing efforts in-house. Next, she moved on to serve as a Financial Analyst for 3CDC, where her work focused primarily on refinancing debt associated with completed development projects that had reached stabilization. Westbrook was promoted to Senior Financial Analyst in 2015 and, after serving in this role for one year, she transitioned back to the Development Team as Senior Development Officer in 2016. In January 2019, Westbrook was promoted to Development Manager, in 2022, to Development Director, and in 2024 to her current role, Vice President of Development. Her responsibilities include the overall management of the Development team, which includes managing the development staff, project management, underwriting of projects, closing permanent financing for construction, and management of the project team through completion.

Westbrook has directly managed the construction and financing for several of 3CDC's developments, including the headquarters for Empower (\$17 million) and the Court & Walnut development (\$94 million) among many others. Westbrook is currently focusing her time on the redevelopment of the Cincinnati Convention Center, which will be complemented by a convention headquarters hotel and an expected two-acre park and outdoor convention space, among other projects.

Prior to joining 3CDC, Westbrook received a master's degree in Community Planning from the University of Cincinnati, and a Bachelor of Science in Geography from Ohio University. Westbrook currently lives in Over-the-Rhine near Findlay Market with her husband Mark, their son, and their dog, Penny.